

RARE THATCH SYSTEMS DISTRIBUTION PACK



We are continuously striving to find like minded business people who would like to become part of the Rare Thatch Distribution Network in their country or region.



Contact Details:

Tel: +27 (0) 21 370 0135
Fax: +27 (0) 21 371 4051
Mobile: +27 (0) 82 44 666 35
Email: allan@rarethatch.com
Website: www.rarethatch.com

Office Address:

39 Ritchie street
University Estate
Cape Town
South Africa

Factory Address:

Protea Road
Phillipi Industria

Company Details:

CC No: 1996/17810/23
Member: Robert Allan Reece
Vat no: 4440164327

DISTRIBUTION

Since 1995 Rare Thatch Systems has been a manufacturer of superior quality unique Internationally acclaimed Cape reed Thatch Do it yourself panels (The Versatile) and all the necessary accessories to allow a distributor, to have a quality, versatile innovative product range.

Our website www.rarethatch.com contains a brief product description and overview of our products potential.

Added to our present range RTS is constantly developing additional new, innovative products, thus distributors of our products are always on the cutting edge of the thatch tile industry.

Our product range has no limit to what size shape or area thatching can be done - in fact the largest thatched building ever built is with the Thatch tile system.

Thatching to Themeing

The newest exciting development in our range - The Theme Thatch Tile system - which Rare Thatch Systems has recently launched. This new product changes the idea of thatching to themeing.

A concept where the finished product looks like the real thatch but the product is just a facade which covers any basic structure which has its own existing waterproof features of a normal building and the outside and inside is themed to look like thatch.

As a distributor you can now offer to Thatch all sizes and shapes of buildings and projects with the product range offered.

Our company is looking for financially stable, enthusiastic, and energetic distributors who will take this product range and use their imagination and our product to gain a substantial share of the Thatch market in their area.

BENEFITS:

- Fire risk can be reduced or eliminated.
- Any existing building can be “thatched” simply and cost effectively.
- Our system can be installed by unskilled labour by following our simple instruction details.
- No mess and no waste on site.
- Colour fast for many years (accelerated tests show 10 and more years of exposure to the elements with no effects on the product whatsoever.
- Any colour is available.
- No bugs or dust inside “Thatch” as there is a protective layer eliminating any intrusion and there is no plant food to support life.

If this offer is of interest to you we would be keen to discuss future business potential and the conditions which Rare Thatch requires of our distributors.

I, along with the factory and the international distribution network are constantly available for technical support and advice to distribution outlets and in turn are very interested to hear about new ideas and any other support they may need.

We look forward to a positive reply and look forward to being of service to you as well as developing a long and rewarding relationship.

Allan Reece
Owner Rare Thatch System



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RareThatchSystems

Creating Superior Quality Products
& Global Business Opportunities

THE VERSITILE - YOUR EASY DIY WAY TO THATCH! A NATURAL REED DIY TILE THATCHING KIT (with or without clips)



Uses and Benefits:

- The thatch Versatile is aesthetically pleasing and practical in so far as ease of installation and versatility it uses.
- Simply DIY natural thatch roofing material easily installed by operators without the need for specialized training.
- Unlimited applications where this product can be innovatively used such as regular roofing, umbrellas, gazebos, bars, themed areas and many more.
- Very good thermal efficiency, rot and mildew resistant, extremely wind resistant and maintenance free.
- The waterproof features and lifespan of the tile depends on the installed angle – recommended 45 degrees to a minimum of 30 externally.

Materials Used:

- The thatch is Reed (Thamnochortus reed species) indigenous in South Africa, from a renewable resource where harvesting promotes growth.
- The binding of the reed is created with a specially formulated polyurethane mix that encapsulates the thatch reed within a reinforcing nylon mesh, which is completely flexible in all to conform to the most unusual roof designs

- Each Versatile can be supplied with five suspending nylon clips designed to dramatically reduce and simplify installation. Versitiles without clips can be nailed or stapled.

Dimensions:

The Versatile is rectangular and has finished dimensions of:

- Length of bound edge – 800mm (31,5 inches)
- Reed length – 420mm (17,32 inches)
- Thickness on bound edge – “25mm (1 inch) expanding when straight to 75 to 100mm (3 to 4 inches) on the open end of the reed.
- Weight per Versatile approximately 5 kg (11 lbs)
- Packaged in 6 Versitiles per box covering approximately 1,5 square meters (16.14 square feet).
- Dense Versitiles and Versicones are supplied for specific roof areas – more information on request.

Life expectancy:

- In dry areas the life of the reed can attain 30 years reducing to approximately 10 years in wet areas.

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THE VERSITILE - YOUR EASY DIY WAY TO THATCH!

The 'Versi-Tile'

The basis of our component kit thatching system is the Versi-Tile. The Versi-Tile is manufactured utilising original "Cape deckriet" (botanical details: *Thamnochortus insignis* of the species *Restionaceae*), which is solid through and has a life expectancy exceeding 10 to 15 years relative to local conditions.

Harvesting of this reed stimulates growth and creates no detriment effects the environment. The reed is processed to length and then encapsulated in a reinforced flexible binding on one side. This results in a totally flexible 'Versi-Tile' with final size of 800 x 420 mm (31.5" x 17"). The Versi-Tiles are available with or without tan coloured suspending clips depending on the construction method used. Other variations on the Versi- tile are described later in this letter in the assembly of the Entertainer.

Standard galvanised steel frames

Pre manufactured frames are ideal for quick and easy assembly of the Versi-Tile allowing 2 unskilled lay persons to assemble a 3000 (9'-10")- umbrella from the DIY kit in approximately one hour.

Construction Methods - Wooden Battens

This method allows freestyle wooden frame construction limited only by your imagination. Your wooden frame once assembled in the desired shape, wooden battens spaced at +-350mm(14") centres are attached to your frame. The Versi-Tile is side butted and fixed to the battens using 5 off 40mm(1,5") galvanised or brass clout nails through the reinforced binding. Thatch coverage is approx. 4 tiles per square metre/yard. Recommended pitch angles are from 35 to 45 degrees for EXTERIOR uses, down to horizontal for INTERIOR applications.

The standard umbrella sizes available:

2000mm - (6'-6") Round Only
2500mm - (8'-3") Round or Square
3000mm - (9'-10") Round or Square
3500mm - (11'-6") Round or Square
4000mm - (13'-2") Round or Square
5000mm - (16'-5") Round Only
Oval shaped frames are also available on request.



We look forward to being of service to you.

Allan Reece
Owner Rare Thatch System

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THE CEILING TILE - EASY DIY WAY TO CREATE A NATURAL THATCH CEILING!



Uses and Benefits:

- The thatch Ceiling tile is aesthetically pleasing and practical in so far as ease of installation and versatility if uses.
- Simply DIY natural thatch panel easily installed by operators without the need for specialized training.
- Unlimited applications where this product can be innovatively used such as ceilings, wall cladding. Wall panels, picture frame, room divider and many more.
- Very good thermal efficiency, rot and mildew resistant, totally maintenance free.

Materials Used:

- The thatch is Reed (Thamnochortus reed species) indigounous in South Africa, from a renewable resource where harvesting promotes growth.
- The binding of the reed is created with a specially formulated polyurethane mix that encapsulates the thatch reed on both sides, reinforced with nylon mesh, which creates a flexible thatch mat for simplicity of installation.

Dimensions:

The ceiling tiles have finished dimensions of:

- Length of bound edges – 800mm (31,5 inches)
- Reed length – 400mm (16 inches)
- Thickness on bound edge – 12mm (1/2 inch) Weight per panel/tile 2.5 kg (5,5 lbs)
- Effective roof cover is 0.32 square meters or 2.5 square feet per tile.
- Packaging 15 per box size 810 x 425 x 215mm (31,8 x 16,73 x 8,5 inches)

Life expectancy:

- Use internally the life of the tile and reed can attain unlimited life expectancy.

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THE TROPICAL VERSATILE EASY DIY WAY TO THATCH TROPICALLY! NATURAL THATCH REED TILES/PANELS – WITH OR WITHOUT CLIPS



Uses and Benefits:

- The thatch Tropical Versatile is aesthetically pleasing and practical in so far as ease of installation and versatility if uses.
- Simply DIY natural thatch roofing material easily installed by operators without the need for specialized training.
- Unlimited applications where this product can be innovatively used such as regular roofing, umbrellas, gazebos, bars, themed areas and many more.
- Very good thermal efficiency, rot and mildew resistant, extremely wind resistant and maintenance free.
- The waterproof features and lifespan of the tile depends on the installed angle – recommended 45 degrees to a minimum of 30 externally.

Materials Used:

- The thatch is Reed (Thamnochortus reed species) indigenous in South Africa, from a renewable resource where harvesting promotes growth.
- The binding of the reed is created with a specially formulated polyurethane mix that encapsulates the thatch reed, reinforced with nylon mesh, which creates a panel flexible in all directions to conform to most unusual roof designs

- The tile can be supplied with five nylon-suspending clips per tile designed to dramatically reduce installation time and create simplicity of installation.

Dimensions:

The tiles are initially square and have finished dimensions of:

- Length of bound edge – 800mm (31,5 inches)
- Reed length – varying from 400 to 800mm (17,32 inches to 32.64 inches)
- Thickness on bound edge – 25mm (1 inch) expanding when straight to tapering to a thin and wafy end on the open end of the reed.
- Weight per panel/tile 5 kg (11 lbs)
- Effective roof cover is 0.28 square meters or 2.5 square feet per tile.
- Packaging 10 per box size 810 x 800 x 215mm (31,8 x 31,5 x 8,5 inches)

Life expectancy:

- In dry areas the life of the reed can attain 30 years reducing to approximately 10 years in wet areas. Inside everlasting.

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THE ORDER PROCEDURE

Place a written order by fax or email with Allan with the following details:

1. Details of the goods required.
2. Specify with what products you require to use as a filler for the unused space in the container or to be removed if over full.
3. Supply a delivery address to which all paperwork must be addressed. This address must usually be a physical address of your company.
4. If the goods are to be delivered to another address that delivery address in full must also be supplied.
5. A recommended date required allowing for manufacturing and shipping time.
6. A contact name and all contact details including email address of your nominated forwarding agent.

Rare Thatch Systems will process your order as follows:

1. Initiate manufacturing of order on a first in .- first out basis normally 2 - 4 weeks for a 20 foot container.
2. During the manufacturing process we advise our agent of the order details who in turn will make contact with your forwarding agent and nominate a vessel with the appropriate departure date.
3. A container and vessel is booked when we are ready to load, and you and your Forwarding agent will be advised the loading date.
4. The container is loaded and fumigated.
5. Immediately after loading all paperwork is done and a copy of the Export Invoice and packing list will be sent to you.
6. You then immediately arrange for payment draft to be transferred into our account.
7. When we receive the original bill of lading from the shipping company, a copy of which will be faxed to you.
8. The funds must at this stage be cleared in our account.
9. We dispatch the documents by courier to your agent who then takes over the shipment.
10. Your agent then receives the documents and does a pre clearance of the goods and finalises the shipment to your door with minimal delay.
11. It is imperative that you allow yourself as much time as possible to get the documents to your shipper etc for him to do his part of the deal, and as such any delay in payments puts the whole system under pressure.

Please note that the documents will not be released before the funds are cleared in our account - with no exceptions.

v

**Allan Reece
Owner Rare Thatch System**



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LIMITED WARRANTY - Pg I

MANUFACTURERS 10 YEAR LIMITED WARRANTY

Rare Thatch Systems (The Company) hereby offers this limited warranty ("Limited Warranty") subject to the following terms and conditions:

I - DEFINITIONS

The following definitions shall apply to this Limited Warranty:

A. "Product" or "Products" as used herein shall mean Layered Pseudo thatch tiles.

B. "Defect" or "Defective Product" as used herein shall mean:

1. Rot or decay to the Product.
2. De-lamination of the thatch or reeds equal to more than forty percent (40%) of the total thatch or reeds of the affected Product.
3. Ultraviolet ("UV") degradation, which substantially negatively inhibits integrity of the Product, equal to a loss of fifty percent (50%) or more of its original design properties.
4. During the first five (5) years, colour fading consisting of a forty-five percent (45%) overall fade of L, A, and B values in the first five (5) years from the date of purchase.

C. "Original Owner" as used herein shall mean the owner of a building or structure at the time the Product(s) is (are) installed or such owner's direct assignee as permitted by Section V.

II - LIMITED WARRANTY

A. Express Warranty. The Company warrants to the Original Owner of the Product, subject to the following terms and conditions that the Product will be free of Defect as defined above, for a term of ten (10) years from the date of purchase of the product.

B. Disclaimer of Warranties.

THERE ARE NO WARRANTIES WHICH EXTEND BEYOND THE DESCRIPTION ON THE FACE HERE OF. THIS LIMITED WARRANTY IS EXCLUSIVE AND IS IN LIEU OF ALL OTHER WARRANTIES WHETHER EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR USE OR PURPOSE, AND THE IMPLIED WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.

C. Acts of God, Inclement Weather, etc. The Company expressly disclaims any liability whatsoever for damages or Defect resulting from or caused by lightning, windstorm, hurricane, tornado, fire, hailstorm, impact of foreign objects or other storm or

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LIMITED WARRANTY - Pg 2

casualty or Act of God, or damage to the Product due to settlement, earthquake, distortion, failure, or cracking of the roof, deck, walls, or foundation of any underlying or associated structure or part thereof, or any defect in materials used as a base over which the Product is applied, or damage to the Product resulting from or caused by foot or other traffic on the roof or Product.

D. Negligent Construction, Improper Care of Product, etc. The Company expressly disclaims any liability whatsoever for any failure or Defect resulting from improper installation, maintenance, repair, or storage of the Product, any such causes including, but not limited to, damage from other or related roof work, subsequent alterations to the Product, misuse or neglect, improper care or storage of the Product, or damage during shipment.

III - REMEDIES

A. Replacement of Defective Product. During the first five (5) years of the Limited Warranty Term, the exclusive remedy for breach of this Limited Warranty, if any, shall be replacement of the Defective Product, and only of the Defective Product, with a replacement product substantially similar to the Defective Product as determined in the sole discretion of the Company, by the Company within a reasonable time of notice of the Defect, as required under Section IV(A), below. In no event shall the Company be responsible for a replacement cost in excess of the price originally paid for the Product.

B. Percentage of Replacement Costs.

1) Defect as Rot or decay & de-lamination of the Product, the Warranty period is ten (10) years. During the last five (5) years of the Limited Warranty Term, the exclusive remedy for breach of this Limited Warranty, if any, shall be replacement of the Defective Product, and only of the Defective Product, with a replacement product substantially similar to the Product as determined in the sole discretion of the Company (the "Replacement Product"), by the Company's sale of Replacement Product to the Original Owner at the Company's standard pricing for the Product as in effect at the time notice is given pursuant to Section IV, such pricing to be reduced by the following percentages: During year six (6) of the Limited Warranty Term, the Company's standard pricing shall be reduced by fifty percent (50%); during year seven (7) through ten (10), inclusive, of the Limited Warranty Term, the Company's standard pricing shall be reduced by an amount equal to fifty percent (50%) minus ten percent (10%) for each year of the Limited Warranty Period after the sixth year of the **Limited Warranty Term**. At no time during the Limited Warranty Term shall the Company be responsible for labor or non-Product costs incurred with respect to the installation of any original or Replacement Product, or replacement of metal work, or other related work or materials. In no event shall the Company be responsible for a replacement cost in excess of the price originally paid for the Product. Solely at the election of the Company, the Company may satisfy its warranty obligations by paying to the Original Owner in Rand the cost of the replacement Product, subject to reduction to such costs per above, in lieu of, and in complete satisfaction of, the Company's obligation, if any, to provide the Replacement Product.

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LIMITED WARRANTY - Pg 3

2) Defect as Ultraviolet (“UV”) degradation & color fading of the Product, the warranty period is ten (10) years. During the ten (10) years of the Limited Warranty Term, the exclusive remedy for breach of this Limited Warranty, if any, shall be replacement of the Defective Product, and only of the Defective Product, with a replacement product substantially similar to the Product as determined in the sole discretion of the Company (the “Replacement Product”), by the Company’s sale of Replacement Product to the Original Owner at the Company’s standard pricing for the Product as in effect at the time notice is given pursuant to Section IV, such pricing to be reduced by the following percentages: During year six (6) of the Limited Warranty Term, the Company’s standard pricing shall be reduced by fifty percent (50%); during year seven (7) through ten (10), inclusive, of the Limited Warranty Term, the Company’s standard pricing shall be reduced by an amount equal to fifty percent (50%) minus five percent (5%) for each year of the Limited Warranty Period after the sixth year of the Limited Warranty Term. At no time during the Limited Warranty Term shall the Company be responsible for labor or non-Product costs incurred with respect to the installation of any original or Replacement Product, or replacement of metal work, or other related work or materials. In no event shall the Company be responsible for a replacement cost in excess of the price originally paid for the Product. Solely at the election of the Company, the Company may satisfy its warranty obligations by paying to the Original Owner in South African Rands the cost of the Replacement Product, subject to reduction to such costs per above, in lieu of, and in complete satisfaction of, the Company’s obligation, if any, to provide the Replacement Product.

C. Disclaimer of Incidental or Consequential Damages.

IN NO EVENT, WHETHER FOR BREACH OF THIS LIMITED WARRANTY, NEGLIGENCE OR FOR ANY OTHER CAUSE, SHALL THE COMPANY BE LIABLE FOR CONSEQUENTIAL OR INCIDENTAL DAMAGES OF ANY KIND, INCLUDING, BUT NOT LIMITED TO, DAMAGE TO THE INTERIOR OF THE BUILDING OR TO ANY PROPERTY CONTAINED THEREIN OR THEREABOUT OR FOR ANY INJURIES OR DAMAGES SUSTAINED BY ANY PERSON(S) OR ANY SPECIAL DAMAGES OF ANY KIND WHATSOEVER.

IV - CLAIMS

A. Notice of Defect. Claims under this Limited Warranty must be submitted in writing, together with proof of purchase and installation dates, to the Company at or at such other address as the Company may identify from time to time, within thirty (30) days after discovery of the alleged Defect.

B. Investigation of Claim and Resolution Procedure. Within a reasonable time following receipt of the claim, the Company shall, at its discretion, investigate the claim and, if the Company determines that the Limited Warranty covers the alleged Defect, the Company shall resolve the complaint in accordance with the terms and conditions of this Limited Warranty within a reasonable period of time thereafter.

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LIMITED WARRANTY - Pg4

In no event shall the Company be liable for unauthorized replacement of the Product or any other labour or material charges or changes incurred prior to the Company's acknowledgement that it will replace the Defective Product, or remit a percentage of replacement costs, whichever is applicable, as allowed under Section III above.

V - LIMITATION ON ASSIGNMENT OF LIMITED WARRANTY

A. Assignment. To the extent permitted by law, this Limited Warranty is not assignable or transferable under any circumstances, and shall expire upon the sale or exchange of the property. Notwithstanding the foregoing, the Limited Warranty may be assigned upon the transfer of ownership of new construction property to the property's first inhabitant at the time of the sale of the property.

B. Warranty Transfer Form. The assignment or transfer of this Limited Warranty may be effected by submission of a Warranty Transfer Form to the Company at its 39 Ritchie Street University estate Cape Town 7925 within thirty (30) days following transfer if the newly constructed property, signed by the transferor and the transferee.

VI - ACTIONS VOIDING LIMITED WARRANTY

A. Alteration of the Product. Any alteration of the Product shall void this Limited Warranty and the remedies available hereunder unless such alteration is approved in advance, in writing by the Company.

B. Failure to Follow the Company Installation Guidelines. This Limited Warranty and the remedies provided hereunder are void unless the Product is installed in accordance with the specific installation instructions provided by the Company.

VII - NO AGENCY

Installers of the Product, whether Certified Installers or not, shall not be deemed agents, representatives or employees of the Company, and therefore have no authority to bind the Company, or create liability on behalf of the Company, in any way.

NO REPRESENTATIVE, EMPLOYEE OR AGENT OF THE COMPANY OR ANY OTHER PERSON HAS AUTHORITY TO ASSUME OR BIND THE COMPANY FOR ANY ADDITIONAL LIABILITY OR RESPONSIBILITY IN CONNECTION WITH THE PRODUCT BEYOND THAT SET FORTH HEREIN, UNLESS SPECIFICALLY AUTHORIZED IN WRITING BY THE PRESIDENT OF THE COMPANY.

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LIMITED WARRANTY - Pg5

VIII - MISCELLANEOUS

A. Governing Law. This Limited Warranty and the rights of the parties hereunder shall be interpreted in accordance with and governed by the laws of the RSA, and to the extent controlling over such laws of RSA, the laws of the RSA without regard to its choice or conflicts of laws rules or principles.

B. Venue and Jurisdiction. The exclusive jurisdiction and venue shall be in the Circuit Cape Town RSA, or such courts of in connection with any action, suit, or other proceeding arising from, relating to, or in any way connected with this Limited Warranty. Each party asserting a claim under this Limited Warranty agrees that it will not assert in any such action, suit, or proceeding that it is not personally subject to the jurisdiction of such court, that the action, suit, or proceeding is brought in an inconvenient forum, and/or that the venue of the action, suit, or proceeding is improper.

C. Captions and Headings. Titles, captions, and headings contained in this Limited Warranty are inserted only as a matter of convenience and for reference and in no way define, limit, extend, or describe the scope of this Limited Warranty or the intent of any provision hereof.

D. Severability. If any provision in this Limited Warranty is held to be invalid, illegal, or unenforceable in any respect or the application of any provision is held to be invalid, illegal, or unenforceable as to any person, fact, circumstance or situation, such invalidity, illegality, or un-enforceability shall not affect the remainder of such provision, any other provision hereof, or any permitted application. This Limited Warranty shall be construed so as to be valid, legal, binding and enforceable to the fullest extent permitted by law, and as if this Limited Warranty had never contained any such invalid, illegal, or unenforceable provision.

Allan Reece
Owner Rare Thatch System



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